



**3DEXPERIENCE®**

Dassault Systèmes Presentation  
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# Our Purpose: Harmonizing Product, Nature and Life

“Dassault Systèmes provides business & people with 3DEXPERIENCE universes to imagine sustainable innovations capable of harmonizing product, nature and life”



# Product | Example

## Beyond Bottle Lightweighting

Container shape and performance optimization by Plastic Technologies Inc.

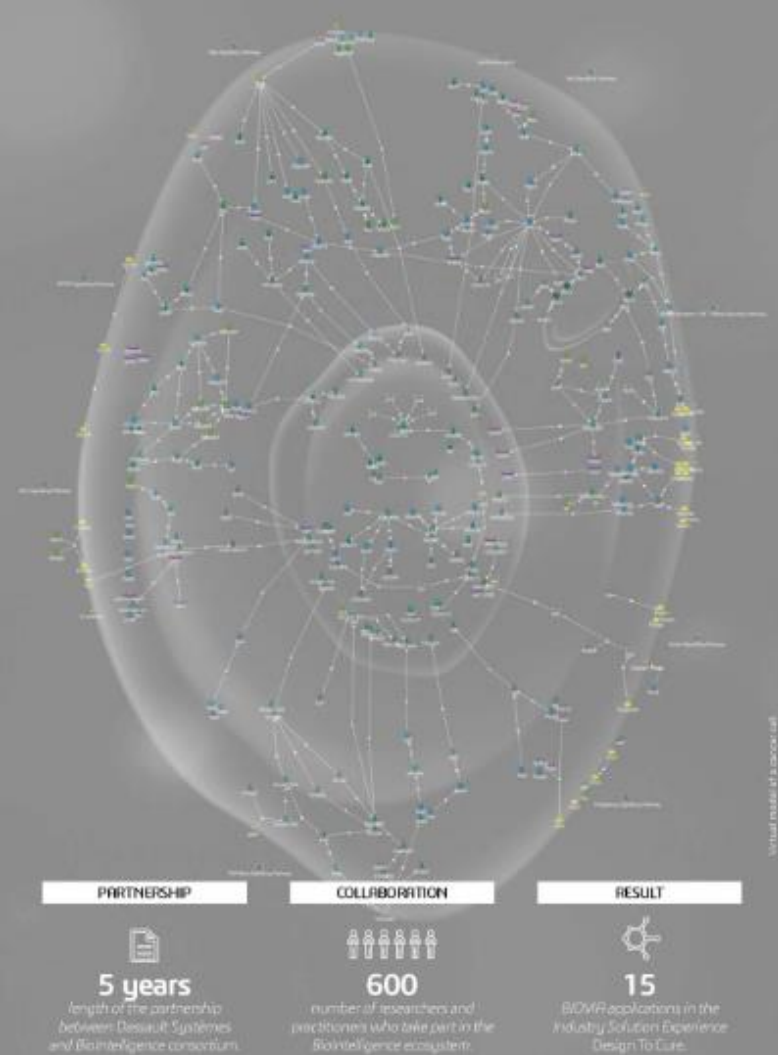


# Life | Example

## BioIntelligence : A virtual Laboratory

Developing a collaborative platform capable of understanding drug efficiency, simulating their action on tissues and cells, modeling their safety and predicting the results of different dosages on different groups of patients

Virtual model of a cancer cell using systemic modeling and bringing together actors from different disciplines: geneticists, toxicologists, immunologists, specialists in metabolism and energy balance



# Nature | Example



## Virtual Singapore

Calculation of the percentage of light and shade

Display overall travel patterns

Weather simulation (winds, currents, etc.)



# Relying on 3DEXPERIENCE Platform and Brands



3DEXPERIENCE Platform

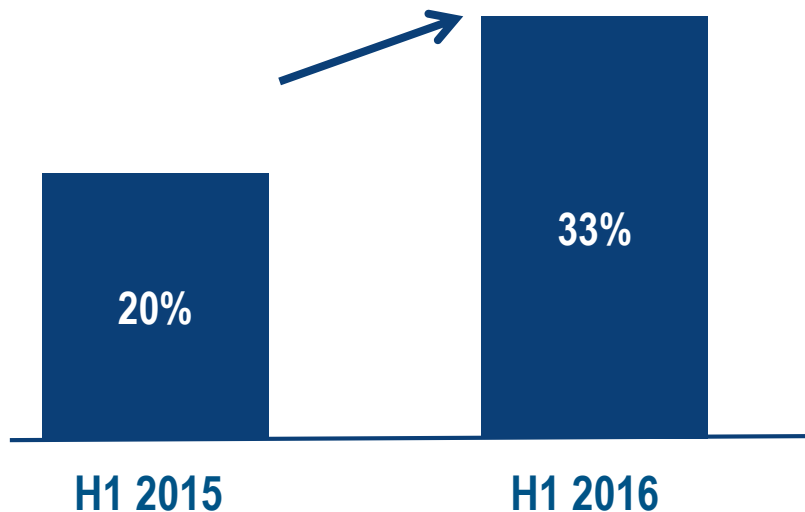
Integrating **Big Data** and  
**Applications**

Connecting **People**

# 3DEXPERIENCE | H1 Performance

% V6 / New Licenses Revenue\* Non-IFRS

+13 points in H1 16



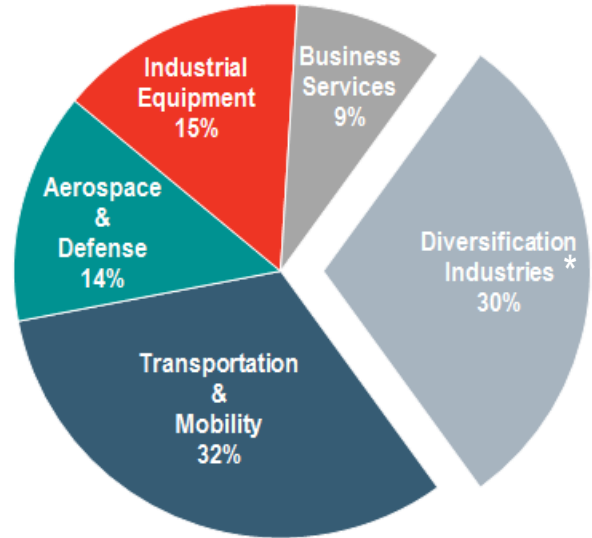
**3DEXPERIENCE** new licenses  
revenue up **+68%** exFX

\* Excluding SOLIDWORKS and acquisitions



# Targeting 12 Industries

## FY15 – Software Revenue



\* Architecture, Engineering & Construction; Consumer Goods & Retail; Consumer Packaged Goods & Retail; Energy, Process & Utilities; Finance Business Services; High-Tech; Life Sciences; Marine & Offshore; Natural Resources

# 2014-2019: Multiple Growth Drivers to Support Growth

## 1. Brands Value Creation



## 2. Industry Focus



## 3. 3DEXPERIENCE Platform



## 4. Sales Channels Coverage in Geographies



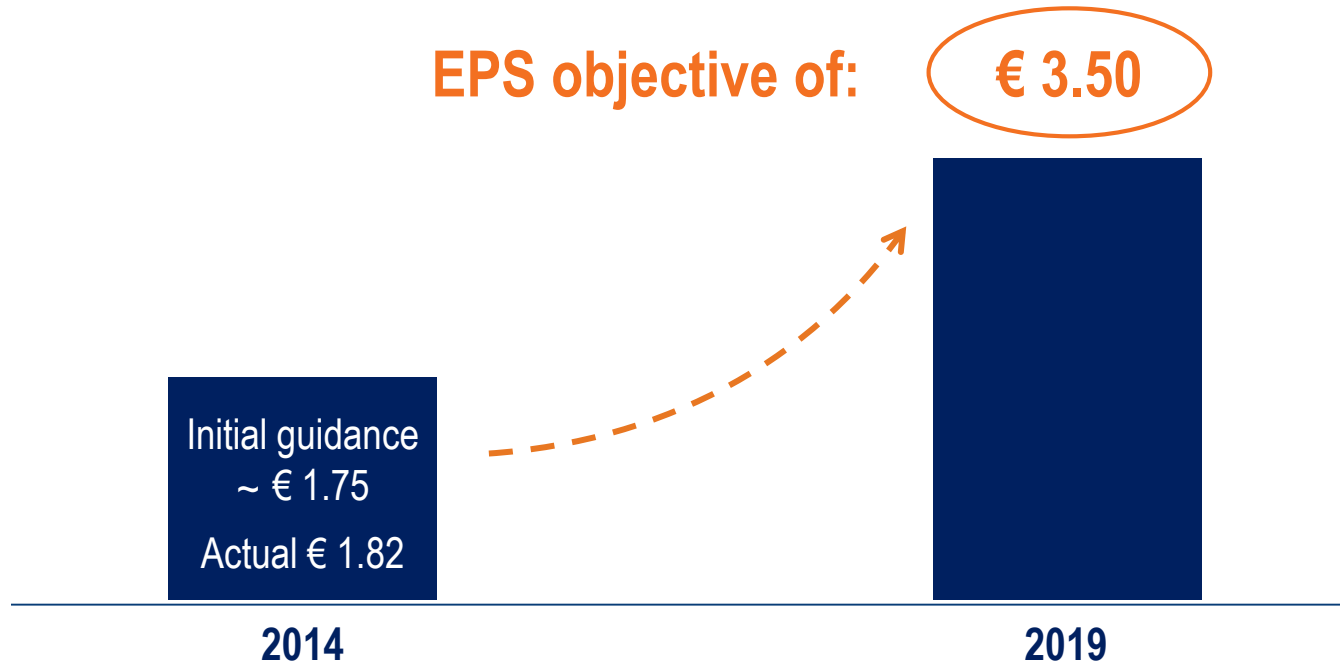
## 5. Cloud + Mobile



## 6. Acquisitions



# 2014-2019: Dassault Systèmes to Double EPS<sub>non-IFRS</sub>



# 2016 | Proposed objectives Non-IFRS

	FY 2016
Revenue (M€)	2,990-3,015
Growth	+4-5%
<b>Growth ex FX</b>	<b>+6-7%</b>
Operating Margin	~31.0%
<b>Operating Margin Growth</b>	<b>Stable</b>
EPS (€)	2.40
<b>EPS Growth</b>	<b>~+7%</b>
€/\$ rates	1.13
€/¥ rates	122.2

- **FY 16 revenue** implying **double-digit new licenses** growth exFX in **H2**
- **Negative currency** impact on revenue growth above **2 points**
- **Tax rate** below last year by **2 points**
- **Negative currency** impact on EPS growth above **4 points**

