

# Dassault Systèmes Initiates 2019 Non-IFRS EPS Objective of €7.00

Paris, France – June 13, 2014 — <u>Dassault Systèmes</u> (Euronext Paris: #13065, DSY.PA), the 3DEXPERIENCE Company, world leader in 3D design software, 3D Digital Mock-Up and Product Lifecycle Management (PLM) solutions, unveils its 2019 non-IFRS EPS objective of about €7.00 at its 2014 Capital Market Day which is being held today, Friday, June 13, 2014, as previously disclosed.

The Capital Market Day, dedicated to analysts and investors, is hosted at the Company's headquarters in Vélizy-Villacoublay, France, and includes presentations by the senior executive management team. The sessions are being recorded and will be available for replay in the afternoon of June 13, 2014 by accessing <a href="http://www.3ds.com/investors/">http://www.3ds.com/investors/</a>

"Over the last twenty-four months, Dassault Systèmes has put together a unique set of assets to address our expanded mission to harmonize product, nature and life," commented Bernard Charlès, President and CEO. "In addition, we have made significant, transformational changes to align our business on our Industry Solutions Experience strategy, and further reinforced our organization to address a much broader market opportunity. With these critical components now in place, I believe we are well positioned to double our non-IFRS earnings per diluted share between 2014 and 2019."

Thibault de Tersant, Senior EVP and CFO, added, "We will be completing this year our 2009-2014 growth plan and based upon our full year 2014 outlook of non-IFRS EPS of €3.45 to €3.50, or €3.75 to €3.80 restated at 2010 currency rates, on which has been established our 2009-2014 plan, we are well on target to reach our goal of doubling non-IFRS EPS. Our roadmap has reflected the combination of non-IFRS organic software revenue CAGR of about 9% and non-IFRS total software revenue CAGR of about 14% in constant currencies incorporating the acquisitions made during the period.

"Looking ahead to our 2019 non-IFRS EPS goal of about €7.00, representing about a 15% CAGR, it is top-line driven with multiple key growth drivers. Our EPS goal incorporates current exchange rates for the US dollar and Japanese yen and other major currencies."

## 2014 Key Investor Relations Events

Second Quarter 2014 Earnings, July 24, 2014 Third Quarter 2014 Earnings, October 23, 2014

## **Forward-looking Information**

Statements herein that are not historical facts but express expectations or objectives for the future, including but not limited to statements regarding the Company's non-IFRS financial performance objectives, are forward-looking statements.

Such forward-looking statements are based on Dassault Systèmes management's current views and assumptions and involve known and unknown risks and uncertainties. Actual results or performances may differ materially from those in such statements due to a range of factors. The Company's current outlook for 2014 takes into consideration, among other things, an uncertain macroeconomic outlook, but if global economic and business conditions further deteriorate, the Company's business results may not develop as currently anticipated and may drop below their earlier levels for an extended period of time. Furthermore, due to factors affecting sales of the Company's products and services as described above, there may be a substantial time lag between an improvement in global economic and business conditions and an upswing in the Company's business results.

In preparing such forward-looking statements, the Company has in particular assumed an average US dollar to euro exchange rate of US\$1.40 per €1.00 for the second quarter and US\$1.37 per €1.00 for the full year as well as an average Japanese yen to euro exchange rate of JPY140 to €1.00 for the 2014 second quarter and full year; with respect to its 2019 EPS objective the Company has assumed an average US dollar to euro exchange rate of US\$1.37, an average Japanese yen to euro exchange rate of JPY140 to €1.00 as well as a continuation of current exchange rates for other major currencies in which the Company transacts business; however, currency values fluctuate, and the Company's results of operations may be significantly affected by changes in exchange rates.

The Company's actual results or performance may also be materially negatively affected by numerous risks and uncertainties, as described in the "Risk Factors" section of the 2013 *Document de Référence*, filed with the AMF on March 28, 2014, and also available on the Company's website <a href="https://www.3ds.com">www.3ds.com</a>.

#### **Non-IFRS Financial Information**

Readers are cautioned that the non-IFRS information presented in this press release is subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies. Further specific limitations for individual non-IFRS measures, and the reasons for presenting non-IFRS financial information, are set forth in the Company's annual report for the year ended December 31, 2013 included in the Company's 2013 *Document de Référence* filed with the AMF on March 28, 2014.

#### Information in Constant Currencies

When the Company believes it would be helpful for understanding trends in its business, the Company provides percentage increases or decreases in its revenue (in both IFRS as well as non-IFRS) to eliminate the effect of changes in currency values, particularly the U.S. dollar and the Japanese yen, relative to the euro. When information is expressed herein "in constant currencies", the results of the "prior" period have first been recalculated using the average exchange rates in the current period, and then compared with the results of the comparable period in the current period.

With respect to its 2009-2014 EPS objective, revenue and earnings per share calculations in constant currencies are based upon taking the estimated results for 2014 and recalculating them using the key exchange rate assumptions initially outlined when the Company established its 2009-2014 growth plan.

## **About Dassault Systèmes**

Dassault Systèmes, the **3D**EXPERIENCE Company, provides business and people with virtual universes to imagine sustainable innovations. Its world-leading solutions transform the way products are designed, produced, and supported. Dassault Systèmes' collaborative solutions foster social innovation, expanding possibilities for the virtual world to improve the real world. The group brings value to about 190,000 customers of all sizes, in all industries, in more than 140 countries. For more information, visit <a href="https://www.3ds.com">www.3ds.com</a>.

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