#### CAPITAL MARKETS DAY

JUNE 14-15, 2018 | PARIS CAMPUS, FRANCE



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President, Research & Developme

Florance HU-AUBIGNY

**R&D 3DEXPERIENCE Platform Senior VP** 

Philippe LAUFER **CATIA CEO** 

**Gian Paolo BASSI** 

**SOLIDWORKS CEO** 

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New Reach with Cloud | Start-up, AEC ...

### New Industry Reach with CLOUD

Brands "User Experience" & Communities

多 35

Industries "Solution Experience"















# New Industry Reach with CLOUD Reasons to Believe

Brands "User Experience" & Communities

Industries "Solution Experience" 12 Geo Field Operations "Customer Experience"





























**POWER'BY** Connecting all our existing Users

### POWER'BY

# **SOCIAL CONNECT**& COLLABORATE

# PLM CONNECT & REVEAL

# DISCOVER & MODEL EXPERIENCES

**3D**EXPERIENCE **Social** Collaboration Services



**3D**EXPERIENCE **PLM** Collaboration Services



**3D**EXPERIENCE Roles











**Industry Innovation** 

**Business Innovation** 



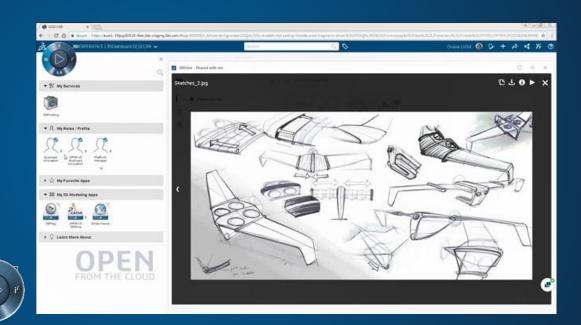
### 3DEXPERIENCE Social Collaboration Services

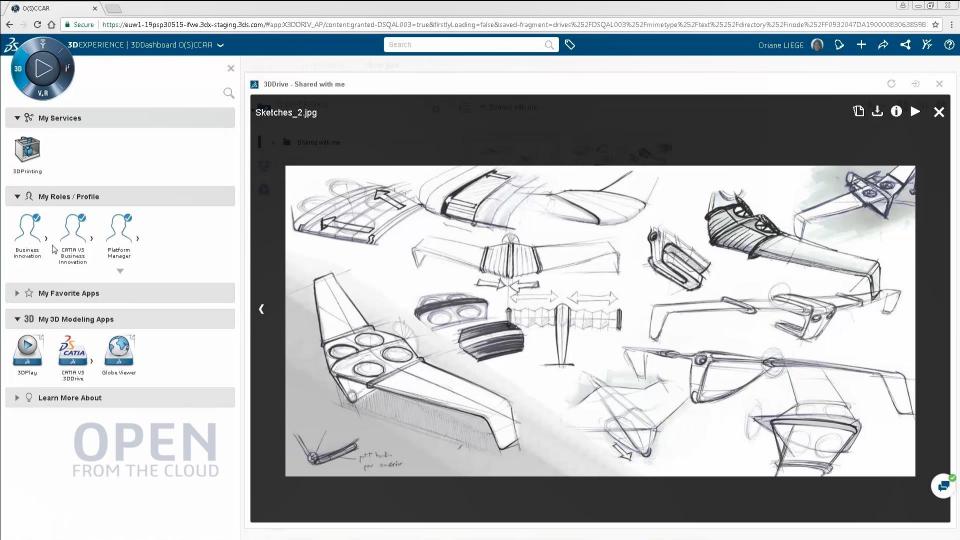


**3D**EXPERIENCE **Social** Collaboration Services



**Business Innovation** 

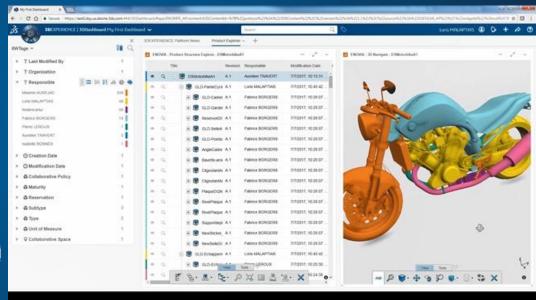


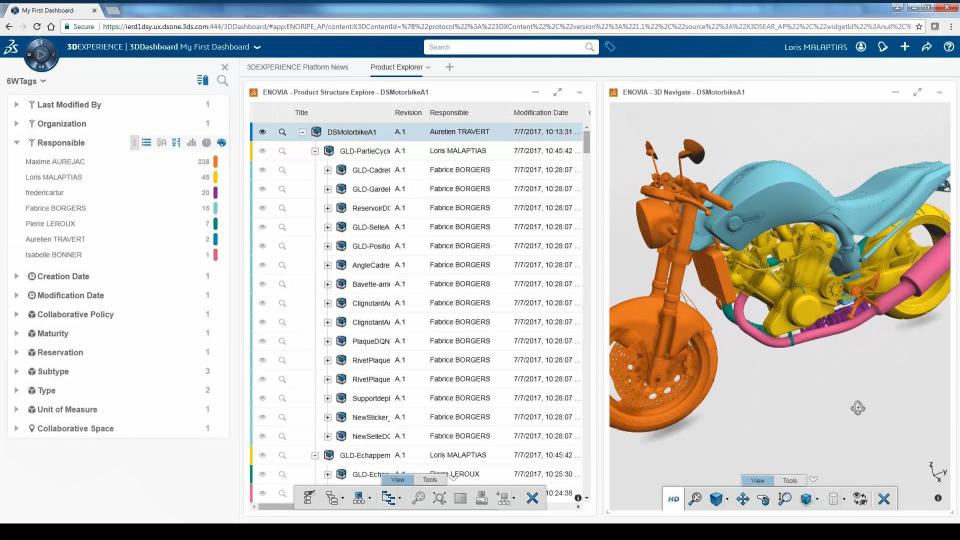


#### **3DEXPERIENCE PLM Collaboration Services**

# 3S CATIA







### **3DEXPERIENCE PLM Collaboration Services**



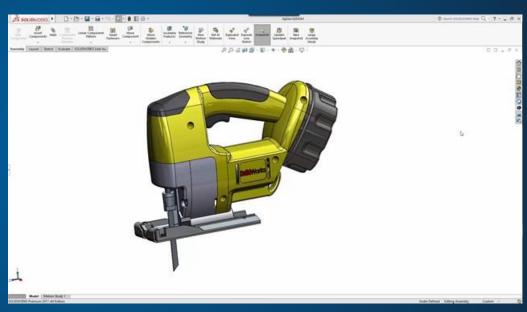
**3D**EXPERIENCE **PLM** Collaboration Services

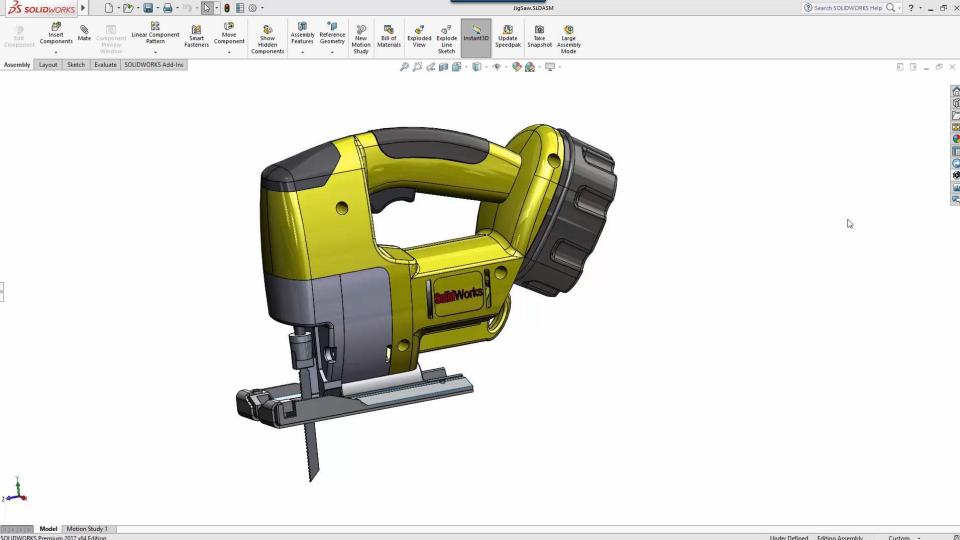


**Industry Innovation** 

**Business Innovation** 







# New Industry Reach with CLOUD Reasons to Believe

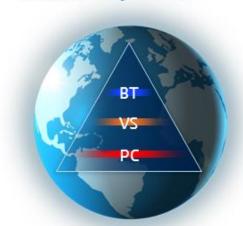
Brands
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12 Geo Field Operations "Customer Experience"







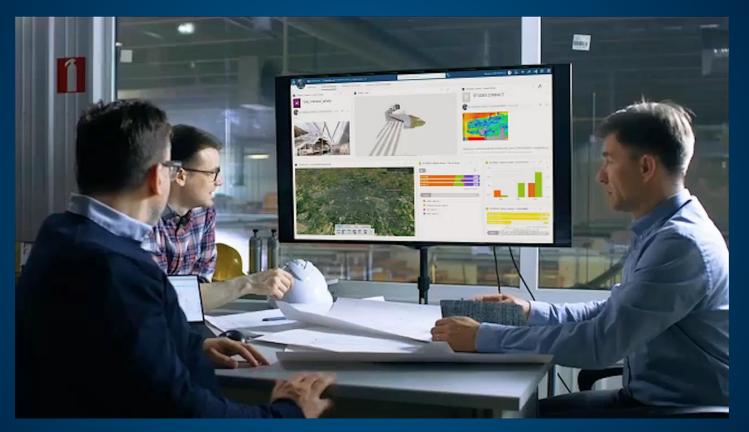
Industry Renaissance
- AEC
- Mobility

### AEC | The Renaissance is on the Cloud

- Connecting AEC to City & territory Management
- Industry Processes addressing the 3DEXPERIENCE Twin Lifecycle
- Empowering the AEC Value Network

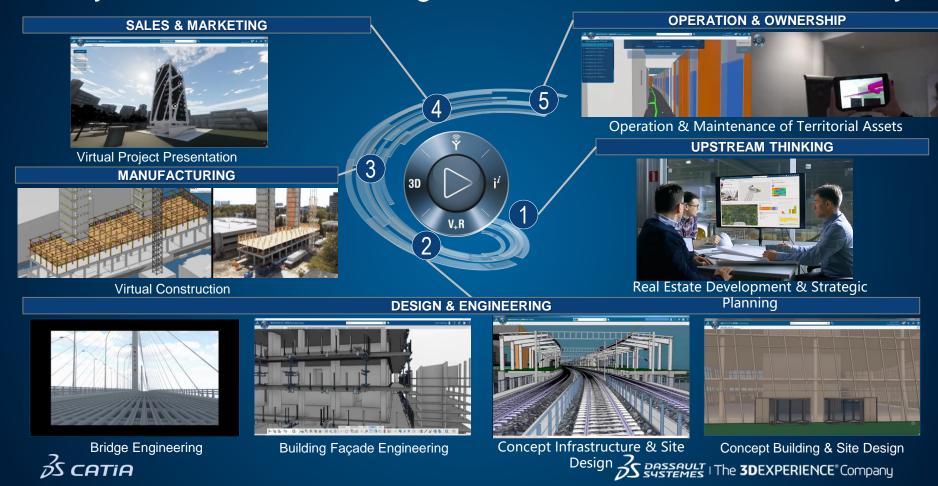


## Connecting AEC to City & territory Management





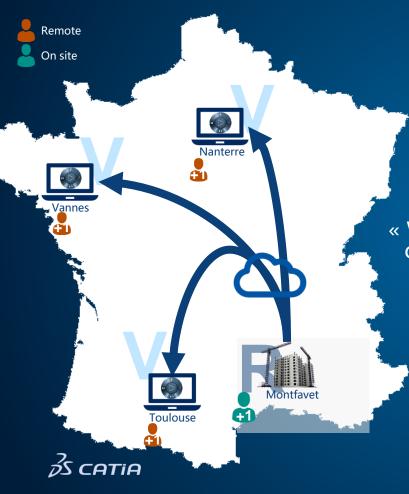
### Industry Processes addressing the 3DEXPERIENCE Twin Lifecycle



# Empowering the AEC Value Networks

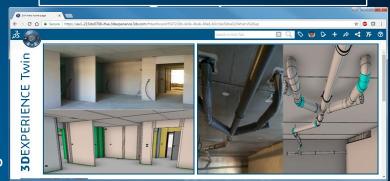


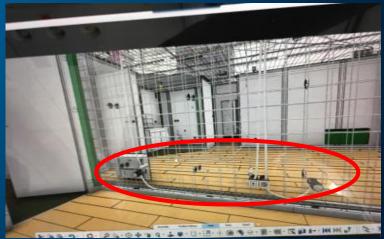
### Empowering the AEC Value Networks | Reason to believe

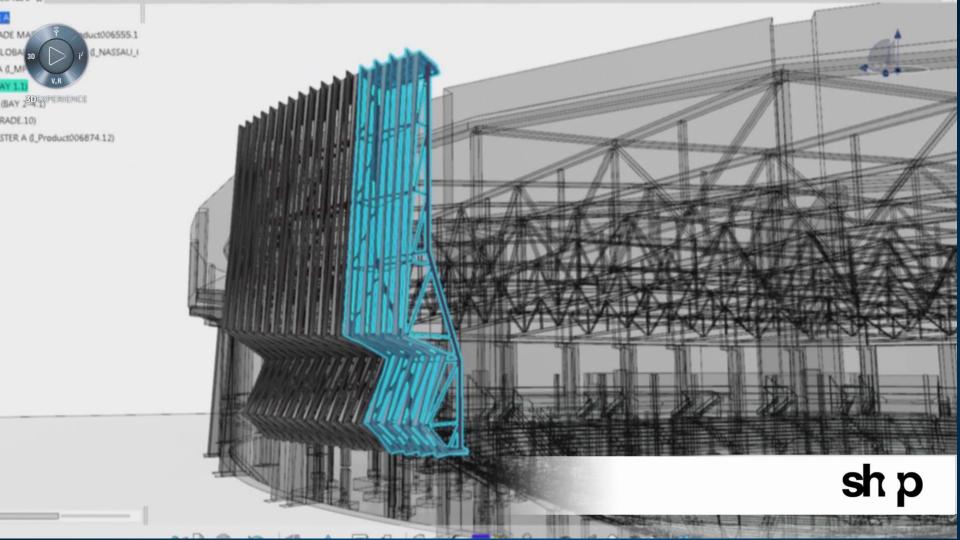


We gained 20% cost reduction during the construction Phase »
P. Guéhéneux

# 3DEXPERIENCE Twin at the Heart of AEC







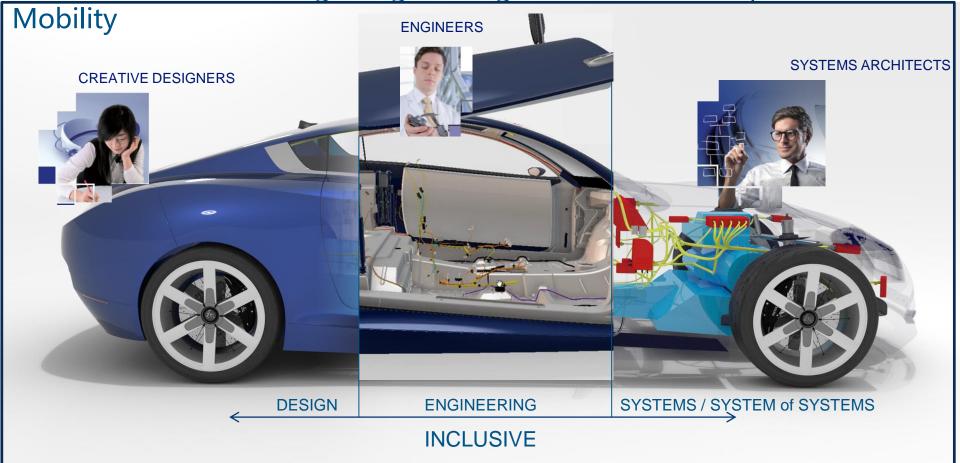
# Mobility | The Shakers are on the Cloud

- Industry Processes covering the entire Mobility Experience Lifecycle
- 3DEXPERIENCE, your Innovation Hub
  - Reason to believe : eMobility
- 3DEXPERIENCE, source of Know How



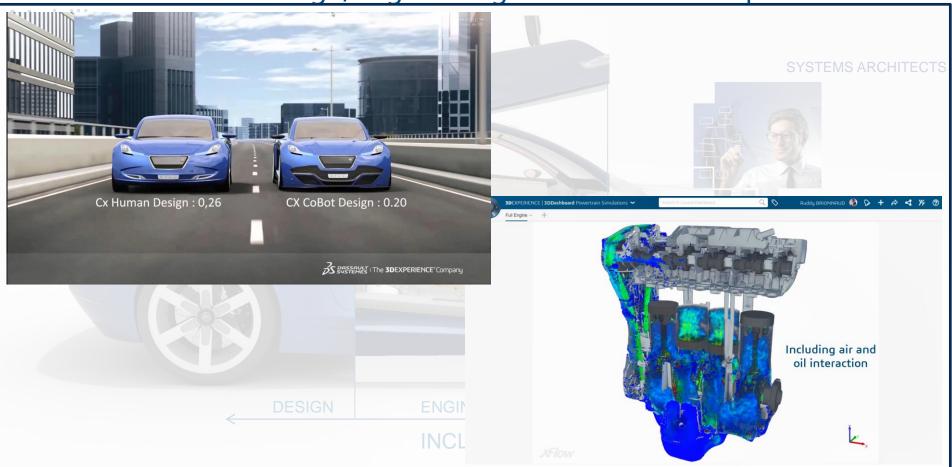
# Lifecycle

Reason to believe: Design/Engineering Portfolio for Transportation &

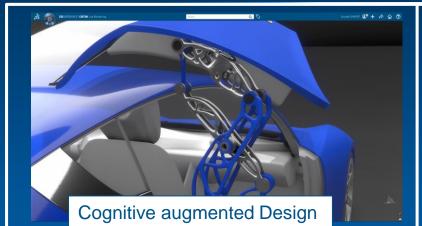


## Lifecycle

Reason to believe: Design/Engineering Portfolio for Transportation &



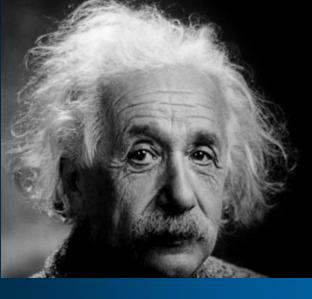
### 3DEXPERIENCE, your Innovation Hub Reason to believe | CATIA Roles for eMobility











The only source of knowledge is experience.

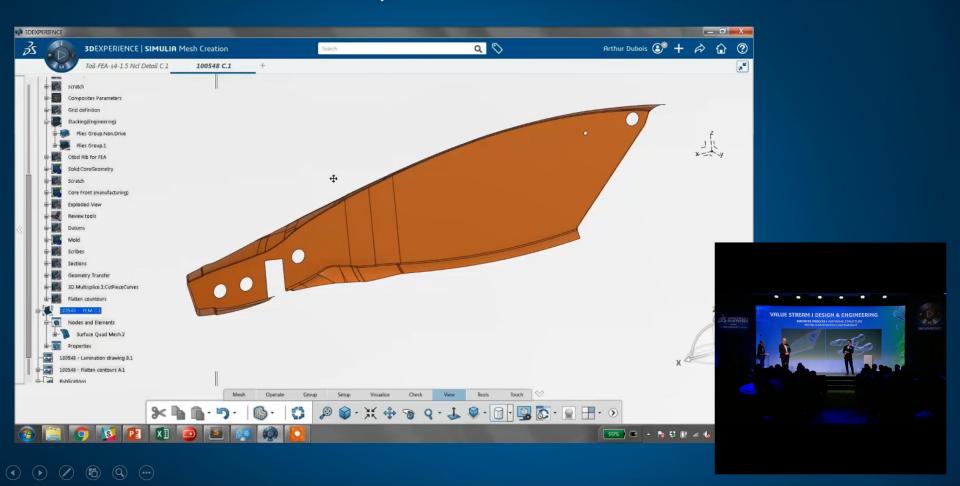
Albert Einstein

3DEXPERIENCE is the only source of Know-How

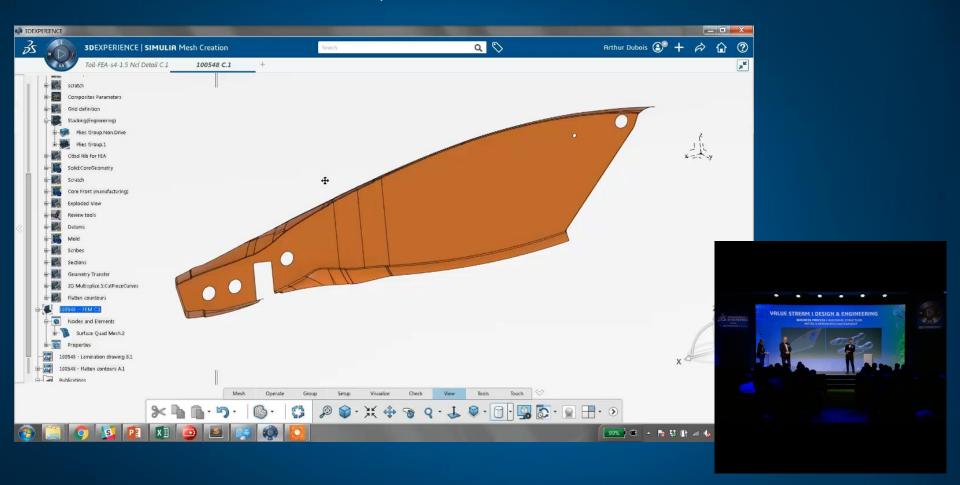
Bernard Charlès



### 3DEXPERIENCE, source of Know How



### 3DEXPERIENCE, source of Know How







# New Industry Reach with CLOUD Reasons to Believe

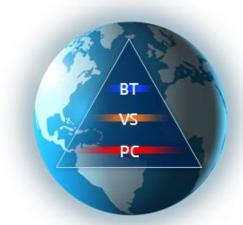
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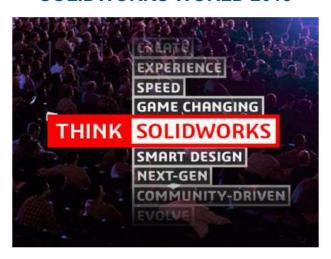




A new Portfolio for our SWKS Users in the PC Channel

### **3D**EXPERIENCE for SOLIDWORKS

#### **SOLIDWORKS WORLD 2018**

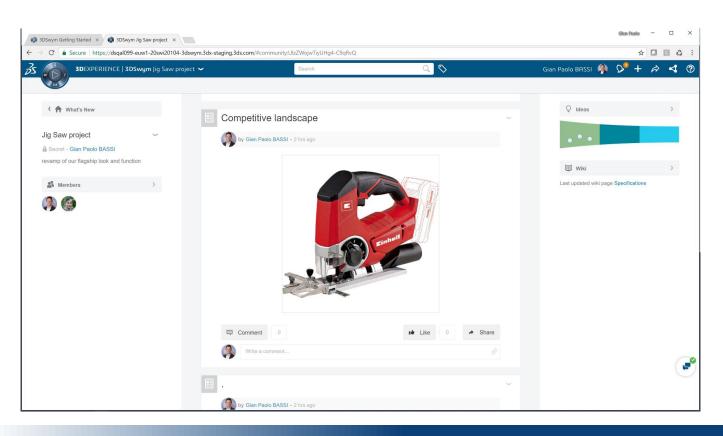


- 3DEXPERIENCE Social Collaborative Services
- 2. SOLIDWORKS 3DEXPERIENCE PLM Services
- 3. SOLIDWORKS Product Designer
- 4. SOLIDWORKS xDesign
- 5. 3DEXPERIENCE Marketplace | Make



### **POWER' BY 3DEXPERIENCE Social Collaborative Services**

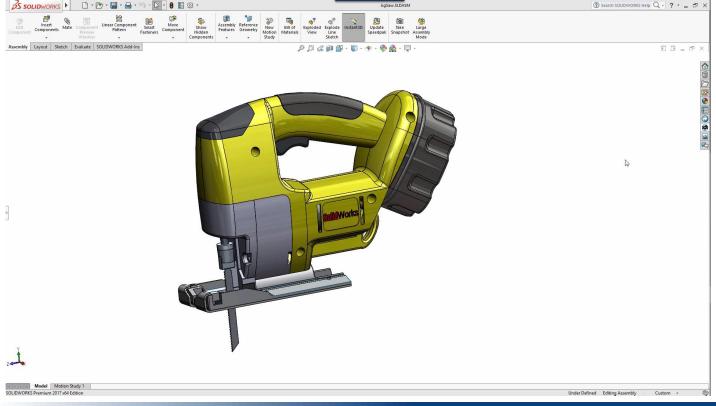
- ► 3DSWYM
- ► 6W Tags
- ► 3DDashboards
- ► 3DDrive
- ► 3DPlay





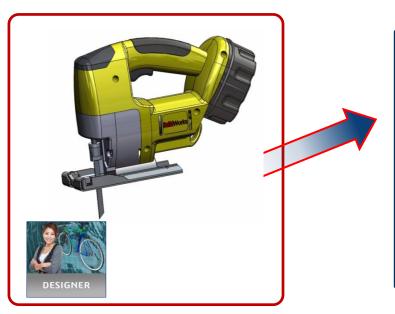
### **POWER' BY 3DEXPERIENCE PLM Collaborative Services**

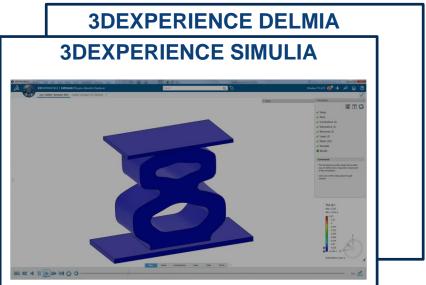
- ► PLM in the cloud
- ► Ready to use
- ► Fully scalable





#### 3DEXPERIENCE Platform Solutions For All SOLIDWORKS users



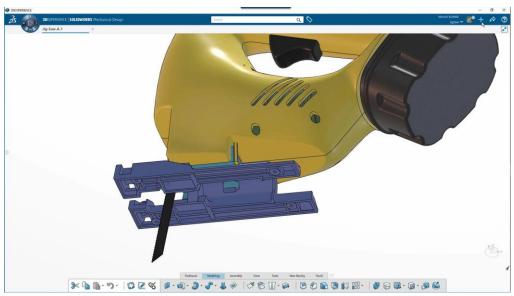


SOLIDWORKS DESKTOPOWER'

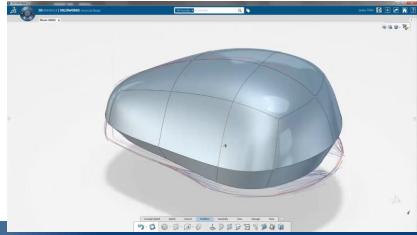
BY



# **SOLIDWORKS Product Designer**



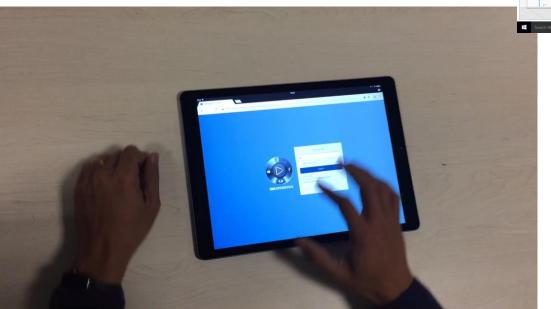
- ► Complete MCAD portfolio
- ► Natively integrated with the 3DEXPERIENCE ecosystem

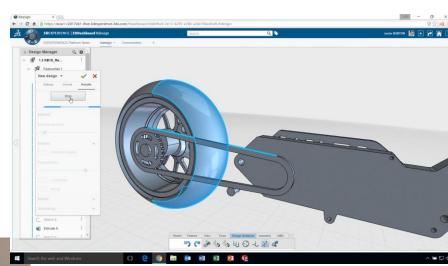




# SOLIDWORKS xDesign

- ► Mobility
- ► Any device





### As a summary

- 1. The 3DEXPERIENCE Platform is CLOUD and the solutions are available today
- 2. We provide world wide coverage (through 3DS Outscale and Partnerships)
- 3. 3DEXPERIENCE platform delivers new reach
  - in our existing customers and users base
  - in all industries
  - in all channels
- 4. CLOUD delivers instant Benefits and ROI (No Deployment)
- 5. With the CLOUD, users are always on the latest release
- 6. CLOUD fosters new usages... and new business models



